

Firm Spotlight with Decimal

Decimal





Meet your Hosts



Heather Satterley

Director of Education and Media, Woodard®



Liz Scott

CEO, Liz Scott Training & Consulting







Matt Tait CEO

- Career as an entrepreneur, having previously launched two technology companies
- Focused on helping businesses, making it easier for them to operate while creating great customer experiences
- Launched Decimal with Co-Founder Jacob Cloran to solve financial operations, bookkeeping, and tax for small and medium-sized businesses

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Proposals



Payment Processor



Banking

Relay

Accounts Payable



Prepare with Receipt Bank



S Settle

Bill Pay Purchasing Financing

Training



E Commerce







Dext Commerce

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Firm Insights

• Team Size: 90 Globally

• Client Size: 500+

Niche: Home services,
 Professional services,
 SaaS

Growth Goals: Triple in the next 3 years!







Existing apps and their functionality



Client

Tech Stack
Considerations

Workflow impact

Recommendations

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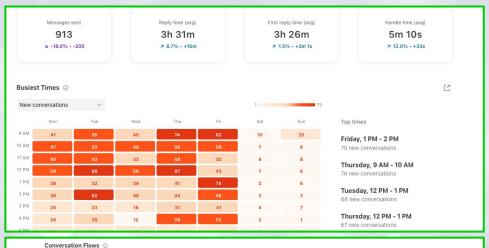




Internal Apps

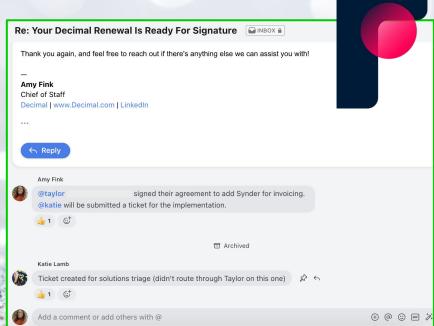
- Front
- · Google Suite
- Sales Force
- CacheFlow
- HubSpot
- Rewind

- · 1Password
- ClickUp
- Notion
- · Notion
- Lattice
- Webflow
- Slack









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External Apps

Settle

- ADP
- QuickBooks
- Shopify

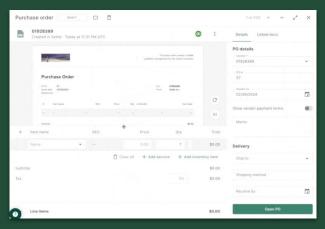
Gusto

Jobber

Synder

- · CIN7
- Rippling
- Routable
- Unleashed
- Taxdome

Amazon



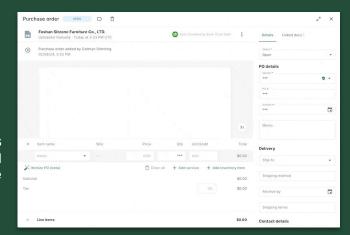
Create POs faster

No more copy and pasting SKUs! Procurement with auto-fill

Effortlessly itemize bills

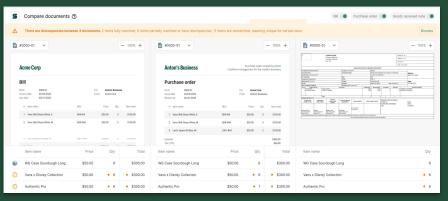
Track spend without manual data entry with auto-itemize





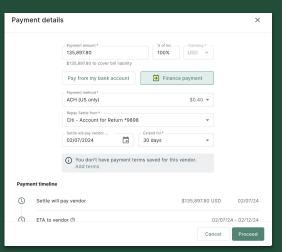
Find mismatches without matching

Settle will automatically flag discrepancies to make sure you aren't getting overbilled



Pay how you want

It's your purchasing power! Easily tap your financing or bank when paying a bill







The 'Appy Hour Lounge Facebook Group

Upcoming Episodes

03/12/24 Deep Dive into Settle: Bill Pay, Purchasing, & Financing 03/26/24 Exploring the capabilities of AI Bots with Liz & Heather 04/09/24 TBD

Deep Dive into





March 12th, 2024 4:00 PM EST