

You do more than accounting. We do more than payroll.

Together, we can
find new ways
to help your
clients succeed.



Be more to your clients. Get there with ADP®.

We give you and your clients access to advanced HR tools to help you get strategic and deepen your client relationships. Our services complement yours, not compete with them. And no other partner can offer everything we can:



Unparalleled HR compliance expertise,

for the confidence that you're meeting applicable requirements



Comprehensive portfolio of payroll

and HR services for companies of all types and sizes



Experienced Accountant HelpDesk

staffed by dedicated payroll and HR professionals



Unprecedented access to benchmarking

data, so you can see the bigger picture – and help your clients make smarter decisions



Award-winning cloud platforms like

Accountant ConnectSM with practical information and complimentary resources

Turn HR data into a competitive advantage

Help clients put their data to work with advanced analytics tools and benchmarking capabilities. They gain context for better talent decision-making while you build on your role as a strategic advisor.

HR Outsourcing

ADP's HR Outsourcing provides dedicated guidance, compliance support, risk mitigation and tools and solutions to help every company manage its most valuable asset — their people. From HR software to fully-outsourced solutions that manages it all, we'll help position your clients for success.

The firm of the future is more than a number cruncher. And ADP is more than your average payroll and HR partner. We'll help you find opportunities to take your client relationships to a higher, more strategic level. Let's talk.

How your clients benefit



Effectively hire, manage and engage talent

- Hire with confidence using ZipRecruiter® and their smart matching technology
- Health and benefits*
- Retirement services
- Analytics and benchmarking
- Mobile access to employee pay information



Pay with precision

- Payroll and tax filing with convenient pay options for employees
- Self-service general ledger mapping and simple import of pay data to many popular accounting solutions, including a full GL integration with QuickBooks Online



Help reduce compliance risk

- Live, experienced guidance from our HR HelpDesk
- Handbook creation and workplace trainings
- Screening and Selection
- Time Tracking and Scheduling
- Workers' Compensation Premium Payment Program**

A partner you can trust.

ADP's complementary expertise and services from a dedicated team you know you can trust can help you be more to your clients.

Work your way

No two accounting practices are the same, so we've built flexibility into our partnerships.



Refer clients

Continue to provide clients with trusted advisory services and stay connected with Accountant Connect as we expertly manage payroll, HR and more for companies of all types and sizes.



Share revenue for referrals

All the benefits of our referral program plus you can earn revenue and complimentary resources for your firm through ADP's Referral Rewards and Revenue Share Incentive programs, while providing value-added payroll and HR solutions.



Offer payroll processing

Enhance your product offering and create year-round revenue by offering payroll processing and HR management for your clients with RUN Powered by ADP® Payroll for Partners, our white-label wholesale payroll and HR solution for accounting professionals.



Turn your payroll client base into revenue

Already offer a full-service payroll solution and want to know what it's worth? Ask us for a confidential valuation — and how we might help you build a successful exit strategy.



Enhance your client relationships with new strategic services

As an extension of your practice, we can help you master three huge client challenges:

- Compliance with a complex regulatory landscape
- Engaging a fast-changing workforce with the right payroll, talent and benefits solutions
- Using data and technology to optimize the workforce

Remember, a whole can be greater than the sum of its parts. ADP consults with you to analyze your client offerings and identify the areas where we can enhance it.

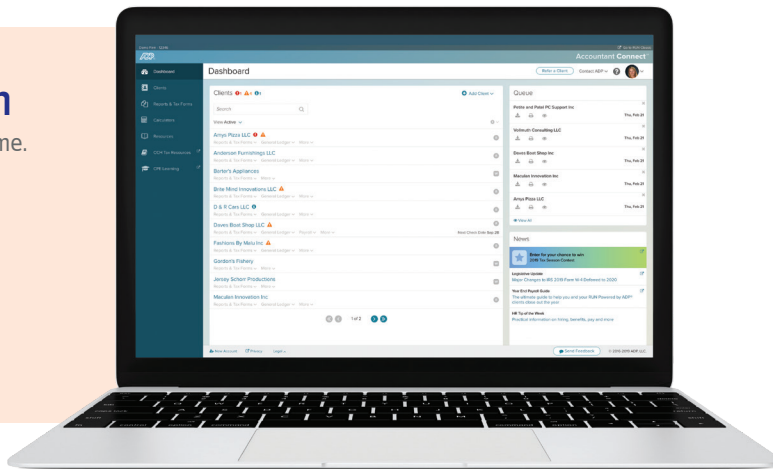
Tools and resources to fuel practice growth.

Dedicated Accountant Service Team

Your questions need quick, accurate answers —anywhere, anytime.

ADP's accountant service team has your back:

- An expert Accountant HelpDesk staffed by payroll and HR professionals
- A dedicated ADP Associate to assist both your firm and your clients
- Extended support hours during tax season

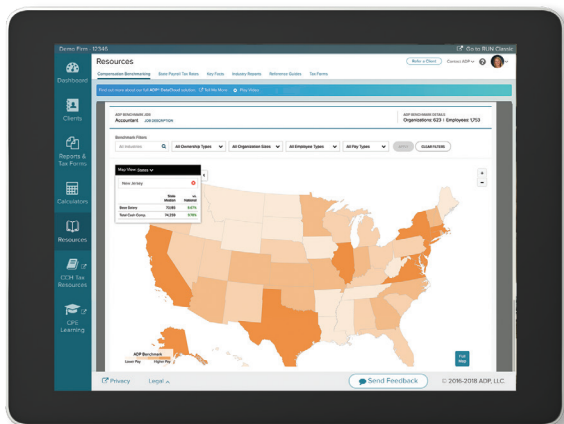


Accountant ConnectSM

Accountant Connect is ADP's award-winning, multi-client payroll management and analytics tool with single sign-on access to view or process client payroll data along with timely, critical updates on regulatory, HR and payroll information. Not to mention exclusive resources from Wolters Kluwer, IBISWorld and more to better serve your clients. Oh, and it's completely free.

"Accountant Connect has helped us reach an important goal - to offer more insightful advisory services to our clients in a variety of specialty areas."

Chris Fragola,
Director, Wolf Weissman CPA's, PC



- Access to Compensation Benchmarking, powered by ADP DataCloud, to help your clients stay competitive by comparing their compensation plans to other companies of the same industry, location and employee size
- The CCH® Resource Library, powered by IntelliConnect, including a Tax Reform library, client letters and both current & historic U.S. Master Tax Guides
- Easily map and import pay data to popular accounting solutions, including a full general ledger integration with QuickBooks Online
- Complimentary CPE credits, payroll calculators, tax forms, fast wage & tax reference cards and much more

accountingTODAY



Ready to learn more? Call your local ADP associate or visit adp.com/accountant.
New to our program? Call New Accountant Partnerships at (855) 408-3751.

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**ADP's Pay-by-Pay is a payroll enhancement feature of ADP's payroll processing services. Clients must be using ADP's tax filing service to take advantage of the Pay-by-Pay Premium Payment Program.

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